		Contract # Schedule Dates	5140511 02/02/22-02/14/22	Date Entered Last Modified	02/01/22 02/01/22
	WJLA	Advertiser	AARP-Washington DC (101205)	Entered By	Alexa Schram
	1100 Wilson Blvd. 6th Floor	Agency	5 (,	•	No
		Agency	Greer Margolis Mitchell, Burns & Associates-Washi	CO-OF	NO
	Arlington, VA 22209	Product	POLITICAL ISSUE (ns) (1187)	External #	11347026
		Brand	Est.10384 (1682503)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	Monares, Barbara (3870)	Order Type	Normal
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
AARP-Washington DC	1	Buyer Name	WSDY CSDY ESDX	Commission %	15.00
Attn Financial Services		Phone/Fax		Commission	\$7,410.00
601 E St NW		i none, i ux	1		477.20.00
		CPE	5/8/10384	Net Total	\$41,990.00
Washington, DC 20049		Account Types	Local/Political Issue Agency BRD	Sales Tax	
		Billing Type	Weekly/Irregular		
		Comments	PopulationBuyType: CPP		

Washington (WJLA	١)	
By Broadcast Month	<u>Spots</u>	Rate
Feb. 2022	57	\$49,400.00
Grand Total:	57	\$49,400.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th F	Fr	Sa Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	02/02/22-02/0 4 /22	2		5:58:15A- News-7News ON YOUR SIDE at 6AM				1	1	1		3	\$500.00	\$1,500.00	Washington (WJLA)	Daypart EM 7 NEWS ON YOUR SIDE 6A(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL C	2/1/22
2.0	Normal Line / SPOT	02/09/22-02/11/22	2		5:58:15A- News-7News ON YOUR SIDE at 6AM				1	1	1		3	\$500.00	\$1,500.00	Washington (WJLA)	Daypart EM 7 NEWS ON YOUR SIDE 6A(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL C	2/1/22
3.0	Normal Line / SPOT	02/02/22-02/07/22	2		11:00:26P- News-7News ON YOUR SIDE at 11PM		1		1	1	1		4	\$1,100.00	\$4,400.00	Washington (WJLA)	Daypart LN 7 NEWS ON YOUR SIDE @ 11P(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUA	2/1/22
4.0	Normal Line / SPOT	02/09/22-02/14/22	2		11:00:26P- News-7News ON YOUR SIDE at 11PM		1		1	1	1		4	\$1,100.00	\$4,400.00	Washington (WJLA)	Daypart LN 7 NEWS ON YOUR SIDE @ 11P(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUA	2/1/22
					CON	FIF	RMA	\TI	NO	1 C	Ю	NTF	RAC	T				
Accepted-	Agency/Advertiser:			Date:	Accepted-St	ation:								Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Printed At: 03:49 PM on Wednesday, February 2 2022

		Contract # Schedule Dates	5140511 02/02/22-02/14/22	Date Entered Last Modified	02/01/22 02/01/22
	WJLA	Advertiser	AARP-Washington DC (101205)	Entered By	Alexa Schram
abc	1100 Wilson Blvd, 6th Floor	Agency	Greer Margolis Mitchell, Burns & Associates-Washi	CO-OP	No
GIGG	Arlington, VA 22209	Product	POLITICAL ISSUE (ns) (1187)	External #	11347026
		Brand	Est.10384 (1682503)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	Monares, Barbara (3870)	Order Type	Normal
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
AARP-Washington DC		Buyer Name	- , ,	Commission %	15.00
Attn Financial Services		Phone/Fax	/	Commission	\$7,410.00
601 E St NW		CPE	5/8/10384	Net Total	\$41,990.00
Washington, DC 20049		Account Types	Local/Political Issue Agency BRD	Sales Tax	
		Billing Type	Weekly/Irregular		
		Comments	PopulationBuyType: CPP		

			_															
Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
5.0	Normal Line / SPOT	02/05/22-02/05/22	2		11:00:26P- News-7News ON YOUR SIDE Weekend at 11PM						1		1	\$600.00	\$600.00	Washington (WJLA)	Daypart LN ABC7 NEWS @ 11P SAT(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-O	2/1/22
6.0	Normal Line / SPOT	02/12/22-02/12/22	2		11:00:26P- News-7News ON YOUR SIDE Weekend at 11PM						1		1	\$600.00	\$600.00	Washington (WJLA)	Daypart LN ABC7 NEWS @ 11P SAT(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-O	2/1/22
7.0	Normal Line / SPOT	02/06/22-02/06/22	2		11:00:26P- News-7News ON YOUR SIDE Weekend at 11PM							1	1	\$750.00	\$750.00	Washington (WJLA)	Daypart LN ABC 7 NEWS @ 11P SUN(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-	2/1/22
8.0	Normal Line / SPOT	02/13/22-02/13/22	2		11:00:26P- News-7News ON YOUR SIDE Weekend at 11PM							1	1	\$750.00	\$750.00	Washington (WJLA)	Daypart LN ABC 7 NEWS @ 11P SUN(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-	2/1/22
		l			CON	EIE	1/1	١T	ION		INC	TE	\ C	т				
					CON	1 11,	VIVI/	\ I	IOI		אוע	111		<u> </u>				
Accepted	Agency/Advertiser:			Date:	Accepted-Sta	ation:								Date:	Comments:			

B/E Bookend P/B Piggy Back

Printed At: 03:49 PM on Wednesday, February 2 2022

Washington (WJLA)

By Broadcast Month Spots

Feb. 2022

Grand Total:

<u>Rate</u>

\$49,400.00

\$49,400.00

57

		Contract # Schedule Dates	5140511 02/02/22-02/14/22	Date Entered Last Modified	02/01/22 02/01/22
	WJLA	Advertiser	AARP-Washington DC (101205)	Entered By	Alexa Schram
abc	1100 Wilson Blvd, 6th Floor	Agency	Greer Margolis Mitchell, Burns & Associates-Washi	CO-OP	No
	Arlington, VA 22209	Product	POLITICAL ISSUE (ns) (1187)	External #	11347026
		Brand	Est.10384 (1682503)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	Monares, Barbara (3870)	Order Type	Normal
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
AARP-Washington DC		Buyer Name		Commission %	15.00
Attn Financial Services		Phone/Fax	/	Commission	\$7,410.00
601 E St NW		CPE	5/8/10384	Net Total	\$41,990.00
Washington, DC 20049		Account Types	Local/Political Issue Agency BRD	Sales Tax	
		Billing Type	Weekly/Irregular		
		Comments	PopulationBuyType: CPP		

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
9.0	Normal Line / Football	02/06/22-02/06/22	2		3P- Sports-ABC NFL Pro Bowl								1	1	\$6,000.00	\$6,000.00	Washington (WJLA)	Daypart S NFL: Pro Bowl(Agency)-CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-Oct/2021	2/1/22
10.0	Normal Line / SPOT	02/05/22-02/05/22	2		8A- News-7News ON YOUR SIDE Weekend at 8AM							1		1	\$500.00	\$500.00	Washington (WJLA)	Daypart EM GOOD MORNING WASHINGTON(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	2/1/22
11.0	Normal Line / SPOT	02/12/22-02/12/22	2		8A- News-7News ON YOUR SIDE Weekend at 8AM							1		1	\$500.00	\$500.00	Washington (WJLA)	Daypart EM GOOD MORNING WASHINGTON(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	2/1/22
12.0	Normal Line / SPOT	02/06/22-02/06/22	2		7:58:40A- ABC-Good Morning America Sunday								1	1	\$300.00	\$300.00	Washington (WJLA)	Daypart EM GOOD MORNING WASHINGTON(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	2/1/22
					CON	FIF	RM	4T	10	N (CC	N	TR	RAC1	Γ				
Accepted	Agency/Advertiser:			Date:	Accepted-Sta	ation:									Date:	Comments:			

B/E Bookend P/B Piggy Back

Printed At: 03:49 PM on Wednesday, February 2 2022

Washington (WJLA)

By Broadcast Month Spots

Feb. 2022

Grand Total:

<u>Rate</u>

\$49,400.00

\$49,400.00

57

		Contract # Schedule Dates	5140511 02/02/22-02/14/22	Date Entered Last Modified	02/01/22 02/01/22
	WJLA	Advertiser	AARP-Washington DC (101205)	Entered By	Alexa Schram
abc	1100 Wilson Blvd, 6th Floor	Agency	Greer Margolis Mitchell, Burns & Associates-Washi	CO-OP	No
	Arlington, VA 22209	Product	POLITICAL ISSUE (ns) (1187)	External #	11347026
		Brand	Est.10384 (1682503)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	Monares, Barbara (3870)	Order Type	Normal
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
AARP-Washington DC		Buyer Name		Commission %	15.00
Attn Financial Services		Phone/Fax	/	Commission	\$7,410.00
601 E St NW		CPE	5/8/10384	Net Total	\$41,990.00
Washington, DC 20049		Account Types	Local/Political Issue Agency BRD	Sales Tax	
		Billing Type	Weekly/Irregular		
		Comments	PopulationBuyType: CPP		

Run Times

Washington (WJLA	()	
By Broadcast Month	Spots	<u>Rate</u>
Feb. 2022	57	\$49,400.00
Grand Total:	57	\$49,400.00

Comments

Entered

Line	Line Type / Break Type (Not 11)	Dutes	300	Lengen	itan inics	J. **	1 10	·u	***		• •	ou c	, u	Spots	Nate	i Otai	Station	Comments	Littered
13.0	Normal Line / SPOT	02/13/22-02/13/22	2	:3	58:40A- ABC-Good orning America Sunday				***************************************				1	1	\$300.00	\$300.00		Daypart EM GOOD MORNING WASHINGTON(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	2/1/22
14.0	Normal Line / SPOT	02/02/22-02/04/22	2	:3	:59:56A- News-7News ON UR SIDE at Noon				1	1	1			3	\$450.00	\$1,350.00		Daypart DT 7 NEWS ON YOUR SIDE @ NOON(Agency)-CS-Oct/2021 adj.CS-Feb/2021 - ACTU	2/1/22
15.0	Normal Line / SPOT	02/09/22-02/11/22	2	:3	:59:56A- News-7News ON UR SIDE at Noon				1	1	1			3	\$450.00	\$1,350.00		Daypart DT 7 NEWS ON YOUR SIDE @ NOON(Agency)-CS-Oct/2021 adj.CS-Feb/2021 - ACTU	2/1/22
16.0	Normal Line / SPOT	02/02/22-02/07/22	2	:3	59:27P- News-7News ON UR SIDE at 4PM		1		1	1	1			4	\$500.00	\$2,000.00		Daypart EN 7 NEWS ON YOUR SIDE @ 4P(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	2/1/22
17.0	Normal Line / SPOT	02/09/22-02/14/22	2	:3	59:27P- News-7News ON UR SIDE at 4PM		1		1	1	1			4	\$500.00	\$2,000.00		Daypart EN 7 NEWS ON YOUR SIDE @ 4P(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	2/1/22
					CON	FIR	RMA	١T	ON	C	0	NT	R	AC	T				
Accepted-	Agency/Advertiser:			Date:	Accepted-Sta	tion:									Date:	Comments:			

SPW Mo Tu We Th Fr Sa Su Spots

Rate

Total

Station

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Line Type / Break Type (Ref #)

Dates

Sec Length

		Contract # Schedule Dates	5140511 02/02/22-02/14/22	Date Entered Last Modified	02/01/22 02/01/22
	WJLA	Advertiser	AARP-Washington DC (101205)	Entered By	Alexa Schram
abc	1100 Wilson Blvd, 6th Floor	Agency	Greer Margolis Mitchell, Burns & Associates-Washi	CO-OP	No
	Arlington, VA 22209	Product	POLITICAL ISSUE (ns) (1187)	External #	11347026
		Brand	Est.10384 (1682503)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	Monares, Barbara (3870)	Order Type	Normal
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
AARP-Washington DC		Buyer Name		Commission %	15.00
Attn Financial Services		Phone/Fax	/	Commission	\$7,410.00
601 E St NW		CPE	5/8/10384	Net Total	\$41,990.00
Washington, DC 20049		Account Types	Local/Political Issue Agency BRD	Sales Tax	
		Billing Type	Weekly/Irregular		
		Comments	PopulationBuyType: CPP		

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa S	Su	Spots	Rate	Total	Station	Comments	Entered
18.0	Normal Line / SPOT	02/02/22-02/07/22	2		4:59:30P- News-7News ON YOUR SIDE at 5PM		1		1	1	1			4	\$800.00	\$3,200.00	Washington (WJLA)	Daypart EN 7 NEWS ON YOUR SIDE @ 5P(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	2/1/22
19.0	Normal Line / SPOT	02/09/22-02/14/22	2		4:59:30P- News-7News ON YOUR SIDE at 5PM		1		1	1	1			4	\$800.00	\$3,200.00	Washington (WJLA)	Daypart EN 7 NEWS ON YOUR SIDE @ 5P(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	2/1/22
20.0	Normal Line / SPOT	02/02/22-02/07/22	2		5:59:26P- News-7News ON YOUR SIDE at 6PM		1		1	1	1			4	\$1,400.00	\$5,600.00	Washington (WJLA)	Daypart EN 7 NEWS ON YOUR SIDE @ 6P(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	2/1/22
21.0	Normal Line / SPOT	02/09/22-02/14/22	2		5:59:26P- News-7News ON YOUR SIDE at 6PM		1		1	1	1			4	\$1,400.00	\$5,600.00	Washington (WJLA)	Daypart EN 7 NEWS ON YOUR SIDE @ 6P(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	2/1/22
22.0	Normal Line / SPOT	02/05/22-02/05/22	2		6P- News-7News ON YOUR SIDE Weekend at 6PM							1		1	\$750.00	\$750.00	Washington (WJLA)	Daypart EN ABC 7 SAT NEWS(Agency)-CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-Oct/20	2/1/22
					CON	FIF	RM	ΑT	101	N C	CC	IN(R	AC	Τ				
Accepted	Agency/Advertiser:			Date:	Accepted-St	Accepted-Station: Date:									Date:	Comments:			

B/E Bookend P/B Piggy Back

Printed At: 03:49 PM on Wednesday, February 2 2022

Washington (WJLA)

By Broadcast Month Spots

Feb. 2022

Grand Total:

<u>Rate</u>

\$49,400.00

\$49,400.00

57

	WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209	Contract # Schedule Dates	5140511 02/02/22-02/14/22	Date Entered Last Modified	02/01/22 02/01/22
		Advertiser	AARP-Washington DC (101205)	Entered By	Alexa Schram
abc		Agency	Greer Margolis Mitchell, Burns & Associates-Washi	CO-OP	No
		Product	POLITICAL ISSUE (ns) (1187)	External #	11347026
		Brand	Est.10384 (1682503)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	Monares, Barbara (3870)	Order Type	Normal
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
AARP-Washington DC		Buyer Name		Commission %	15.00
Attn Financial Services 601 E St NW Washington, DC 20049		Phone/Fax	/	Commission	\$7,410.00
		CPE	5/8/10384	Net Total	\$41,990.00
		Account Types	Local/Political Issue Agency BRD	Sales Tax	
		Billing Type	Weekly/Irregular		
		Comments	PopulationBuyType: CPP		

SIDE Weekend at 6PM Name of the control of the	EWS(Agency)-CS-Oct/2021 dj.CS-Feb/2021 - ACTUAL S-Oct/20 aypart EN SUN 630P	Entered 2/1/22
23.0 Normal Line / SPOT 02/12/22-02/12/22 2 :30 6P- News-7News ON YOUR SIDE Weekend at 6PM 1 1 1 \$750.00 \$750.00 Washington (WJLA) D N N N N N N N N N N N N N N N N N N	EWS(Agency)-CS-Oct/2021 dj.CS-Feb/2021 - ACTUAL S-Oct/20 aypart EN SUN 630P	
YOUR SIDE Weekend at 630PM		
YOUR SIDE Weekend at N 630PM ac	EWS(Agency)-CS-Oct/2021 dj.CS-Feb/2021 - ACTUAL S-Oct/202	2/1/22
	aypart EN SUN 630P EWS(Agency)-CS-Oct/2021 dj.CS-Feb/2021 - ACTUAL S-Oct/202	2/1/22
CONFIDMATION CONTRACT		
CONFIRMATION CONTRACT		

B/E Bookend P/B Piggy Back

Printed At: 03:49 PM on Wednesday, February 2 2022

Washington (WJLA)

By Broadcast Month Spots

57

57

Feb. 2022

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\$49,400.00